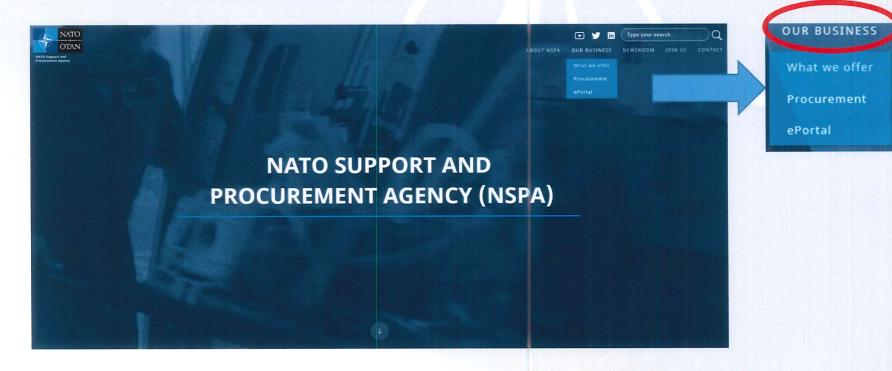
NATO OTAN

https://www.nspa.nato.int/



NSPA Website - Procurement



https://www.nspa.nato.int/business/procurement

A Home / Our Business / Procurement

PROCUREMENT

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E-Procurement







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Key principles of NSPA procurement:

olidated in order to invite bids for larger amongst companies located in NATO

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VENDOR REGISTRATION

Policy and process

The NSPA Source File is a centralized database containing past, present and potential vendors, including performance and capabilities.

The information registered in the Source File supports the source selection for NSPA's procurement as well as the determination on the eligibility of a company for the award of a contract. This eligibility is based on legal residency, national eligibility status, present capability, financial canding and past performance.

Source File registration is therefore necessary to be invited to a solicitation and for the potential bid to be evaluated and considered for award.

NSPA procurement is normally limited to firms or governmental services located within NATO Member Nations. Companies in nations that are not members of NATO, may be allowed to participate in the following cases:

- Sole source case
- Non-NATO nations associated member to NSPO Support Partnerships
- Non-NATO nations contributing to NATO Trust Funds
- . Non-NATO with participating troops in NATO-led operations

NSPA Future Business Opportunities (FBOs) and Requests for Proposal (RFPs) will indicate, as appropriate, the non-NATO Nations whose industry is allowed to participate.

Online application

NATO companies with relevant capabilities in NSPA's areas of activity are strongly encouraged to initiate their sustration online at the link hereunder. Upon receipt of the application, NSPA will validate the company's status with the competent, substitution of its country of residence

APPLY FOR REGISTRATION

Registration on the NSPA Source File is free of charge. For any question or additional information related to Source File registration, please use the contact form below.

APPLY FOR REGISTRATION







Supplier Registration

Information

It is mandatory to be registered as a supplier to do business with NSPA. As a registered supplier you will be contacted for new RFPs if your registered capabilities match the requirements of the RFP. In addition you will get access to several e-Procurement applications.

When you have completed the registration process, NSPA will take the necessary steps to obtain, if required, from the appropriate authority in your firm's host country, a certification that your firm is not ineligible to participate in procurement actions initiated by the national military services of that country. Only after this certification has been received can your firm be entered into our Source File.

To register to the NSPA Source File please click on the "Continue" button and follow the instructions.

Warning to Suppliers

Occasionally, some unscrupulous organizations/individuals address NSPA's suppliers, invoking the Agency's name, and solicit monetary contributions, to be paid to them (e.g. requesting payment for advertising to be made in a so-called "NSPA-sponsored" brochure).

Please be aware that NSPA does not approach customers or suppliers with sponsoring or advertising requests.

Should any supplier be approached by any individual, company or organization requesting money, sponsorship, or other favours on behalf of NSPA, they should immediately report the fact to NSPA's Public Affairs office (pao@nspa.nato.int).



Supplier registration









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Future Business Opportunities (FBO)



Request for Proposals (RFP)





Future Business Opportunities

Future Business Opportunities (FBO)

NSPA publishes at the earliest opportunity potential or future requirements with an estimated value of Financial Level C (80.000 EUR)

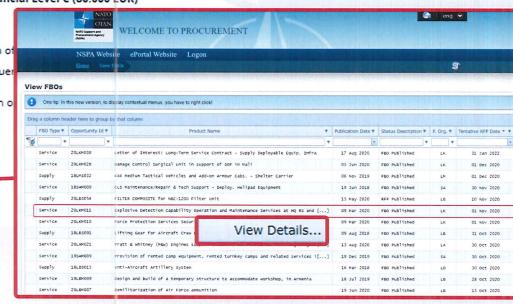
or above as Future Business Opportunities (FBOs).

Companies are encouraged to follow regularly this publication and express their interest by clicking on the bottom of sending the self-generated email, including any information that may be relevant for the participation in a subsequer

Only companies registered in NSPA Source File will be solicited, so ensure your company is registered if you find an o capabilities.

Other relevant opportunities, such as Industry Days or Requests for Information, are also published as FBO.

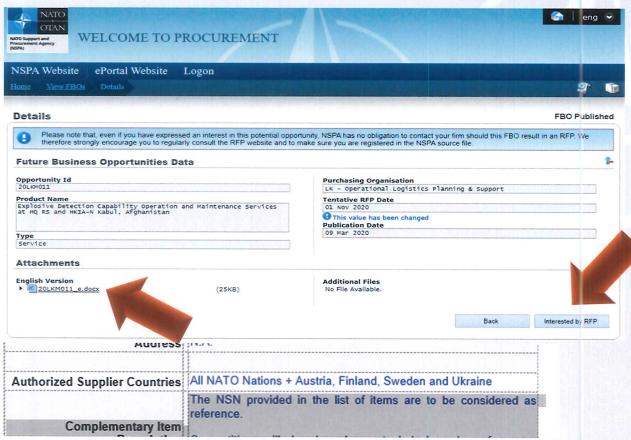
CHECK FBO







Future Business Opportunities



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The NATO Support and Procurement Agency, acts in the market to link industry capabilities and nations requirements to find the most coneffective and efficient solutions, whether for national or collective defence.

NGPA's vision is to perform as NATO's premier life cycle management (including acquisition) and services provider, effectively and efficient delivering integrated Capabilities for NATO, its Nations and Partners including support to operations and exercises. As these capabilities are being mobility outsourced, strong and truly partnering relations with inclusions are visal.

Key principles of NSPA procurement:

Consolidation

Competition
stomers are International company

International competitive bidding primarily amongst companies located in NATO countries and, in certain cases, also non-NAT countries. Integrity, transparency and equal treatment

NSPA policy is based on the traditional principles of public procurement.

How to do business with NSPA

quantities and obtain better conditions.



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Request for Proposals (RFP)



Request for Proposal

Request for Proposals (RFP)

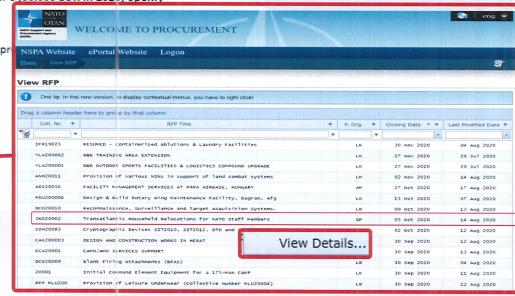
NSPA publishes its Requests for Proposals (RFPs) with an estimated value equal or above Financial Level C (80.000 EUR in 2020) openly

on its website.

A number of RFPs are only accessible from the vendor account on eProcurement, after logging-in with the approximately:

- · eBid (on line bidding)
- Solicitations restricted to pre-selected companies

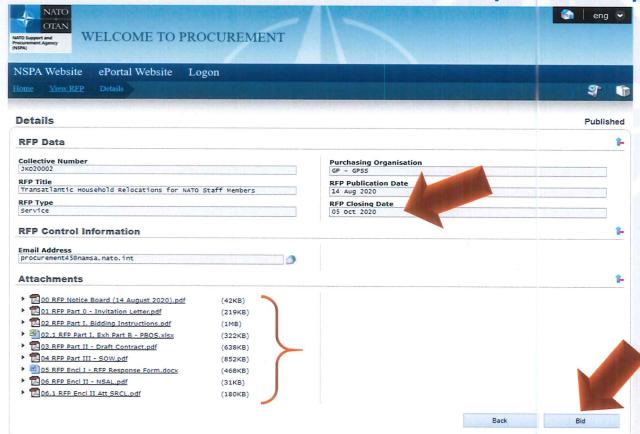
CHECK RFP







Request for Proposal



Registration with NSPA Source File



- Application on-line free of charge.
 https://www.nspa.nato.int/business/procurement/vendor
- Declaration of capabilities.
- Contact info.
- Verification with national authorities.
- NCAGE does not equal to/replace vendor registration.
- Timely/regular update of company info/capabilities.