

# THE FIVE STEPS OF "DOING BUSINESS WITH NSPA"

<https://www.nspa.nato.int/business/procurement/opportunities>





**EFFICIENT.EFFECTIVE.RESPONSIVE.**

## **REGISTER WITH SOURCE FILE**

Registration in NSPA source file is required to be selected for a contract award.

Companies located in NATO Member countries with relevant capabilities in NSPA's areas of activity are strongly encouraged to register online and free of charge.

In some cases, companies from NATO Partner Nations can also compete for NSPA requirements. Such cases will be stated in the business opportunity and vendor registration is also mandatory.

**GENERIC EMAIL: [source-file@nspa.nato.int](mailto:source-file@nspa.nato.int)**

[NSPA | Vendor Registration \(nato.int\)](#)



NATO UNCLASSIFIED **5**

# VENDOR REGISTRATION

| SOURCE MAILING LIST APPLICATION   |  |  |  |                             |
|---|--|--|--|-----------------------------|
| ALL ANSWERS SHOULD BE TYPED OR PRINTED  |  |  | <input type="checkbox"/>                   | INITIAL APPLICATION         |
|   |  |  | <input type="checkbox"/>                   | REVISION                    |
| To: NSPA NATO Support Agency<br>L-8302 CAPELLEN - G.D. of Luxembourg  |  |  | DATE OF THIS APPLICATION                   |                             |
| 1. NAME OF APPLICANT  |  | 2. ADDRESS TO WHICH REQUEST FOR PROPOSALS ARE TO BE SENT |  |                             |
| 3. ADDRESS OF MAIN BUSINESS OFFICE  |  | 4. HOW LONG IN PRESENT BUSINESS                          |  |                             |
| TELEPHONE:<br>FAX:  |  | E-MAIL ADDRESS:  |  |                             |
| 5. TYPE OF ORGANIZATION (CHECK ONE)<br><input type="checkbox"/> INDIVIDUAL <input type="checkbox"/> PARTNERSHIP <input type="checkbox"/> CORPORATION  |  | 6. IF INCORPORATED, INDICATE IN WHICH COUNTRY            |  |                             |
| 7. NAMES OF OFFICERS, MEMBERS OR OWNERS OF CONCERN, PARTNERSHIP, CORPORATION, ETC.  |  |  |  |                             |
| (A) PRESIDENT:  |  | (B) VICE PRESIDENT:                                      |  |                             |
| (C) SECRETARY:  |  | (D) TREASURER:   |  |                             |
| (E) OWNER(S) OR PARTNER(S):   |  |  |  |                             |
| 8. AFFILIATED CONCERNS (NAME, LOCATION, AND IN DETAIL, CONTROLLING INTEREST IN EACH)  |  |  |  |                             |
| 9. PERSONS OR CONCERNS AUTHORIZED TO SIGN QUOTATIONS AND CONTRACTS IN YOUR NAME   |  |  |  |                             |
| NAME  |  | OFFICIAL CAPACITY  |  |                             |
|   |  |  |  |                             |
|   |  |  |  |                             |
| 10. PERSONS TO CONTACT ON MATTERS CONCERNING QUOTATIONS AND CONTRACTS   |  |  |  |                             |
| NAME  |  | OFFICIAL CAPACITY  |  |                             |
|   |  |  |  |                             |
|   |  |  |  |                             |
| 11. INDICATE CLASSES OF EQUIPMENT, SUPPLIES, MATERIAL, AND OR SERVICES ON WHICH YOU DESIRE TO QUOTE<br>(USE SEPARATE SHEET IF NECESSARY)  |  |  |  |                             |
| 12. CATEGORY <input type="checkbox"/> (A) MANUFACTURER OR PRODUCER <input type="checkbox"/> (B) REGULAR DEALER <input type="checkbox"/> (C) SERVICE ESTABLISHMENT   |  |  |  |                             |
| 13. NUMBER OF PERSONS NOW EMPLOYED  |  | 14. FLOOR SPACE  |  | 15. BUSINESS TURNOVER VALUE |
|   |  | MANUFACTURING  | WAREHOUSE                                  | DATE AMOUNT                 |
| 16. I CERTIFY THAT THE INFORMATION SUPPLIED HEREIN (INCLUDING ALL PAGES ATTACHED) IS CORRECT AND THAT NEITHER THE APPLICANT NOR ANY PERSON (OR CONCERN) IN ANY CONNECTION WITH THE APPLICANT AS A PRINCIPAL OR OFFICER, SO FAR AS IS KNOWN, IS NOW DEBARRED OR OTHERWISE DECLARED INELIGIBLE BY ANY AGENCY FROM QUOTING FOR FURNISHING MATERIALS, SUPPLIES OR SERVICES TO NSPA OR ANY AGENCY THEREOF. |  |  |  |                             |
| 17. SIGNATURE OF PERSON AUTHORIZED TO SIGN THIS APPLICATION   |  |  | 18. TYPED NAME AND TITLE OF PERSON SIGNING |                             |
|   |  |  |  |                             |



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# VENDOR REGISTRATION

## General Description of Firm and Capabilities

|  |   |
|--|---|
| CAGE code:   |   |
| Name of firm:  |   |
| Industrial sector:                                   |   |
| General description:                                 |   |
| Fields of operation:                                 |   |
| Contract history<br>(for same or like requirements): |   |
| Capabilities:  | <p><b>Example</b><br/> <i>Optical sighting and ranging equipment</i><br/> <i>Ammunition, through 30MM</i><br/> <i>Vehicle and engine parts</i><br/> <i>Semiconductors</i><br/> <i>Hardware</i><br/> <i>Motors, electrical</i></p> |

Please complete your information with keywords of specific products of interest. Information about license agreements entered into and names of other companies with which you already work closely together in the area of technology transfer is also requested.

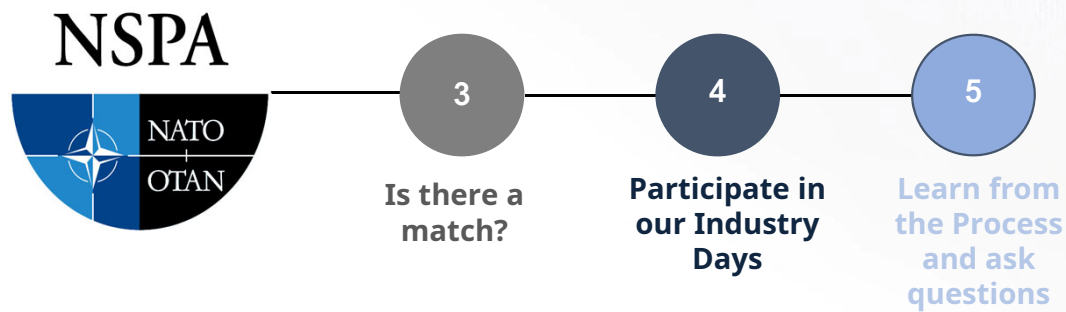


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## THE FIVE STEPS OF "DOING BUSINESS WITH NSPA"

<https://www.nspa.nato.int/newsroom/events>



## **OUR POINTS OF CONTACT**

**For questions or information regarding:**

**Vendor registration: [source-file@nspa.nato.int](mailto:source-file@nspa.nato.int)**

**General info on NSPA procurement: [industry.info@nspa.nato.int](mailto:industry.info@nspa.nato.int)**

**Access or using eProcurement: [e-procurement.helpdesk@nspa.nato.int](mailto:e-procurement.helpdesk@nspa.nato.int)**

**Specific RFP/Opportunity: POC provided in notice.**

**Competition Advocate: [competition.advocate@nspa.nato.int](mailto:competition.advocate@nspa.nato.int)**

**QUESTION ON NCAGE. For the review and application of an Codification Entity Code, please visit:**

**<https://eportal.nspa.nato.int/Codification/CageTool/home>**



NORTH ATLANTIC TREATY ORGANIZATION  
ORGANISATION DU TRAITÉ DE L'ATLANTIQUE NORD



# How NATO identifies vendors and items

Presented by: NSPA Codification support

Version: 2023





NORTH ATLANTIC TREATY ORGANIZATION  
ORGANISATION DU TRAITÉ DE L'ATLANTIQUE NORD



# 01. NATO identifies vendors by NCAGE





# NATO COMMERCIAL AND GOVERNMENT ENTITY CODE



## NCAGE Code Request Tool

### AYMPN: NCAGE Code Detail

[Return to Search Page](#)

[Update NCAGE](#)

#### General Information

**NCAGE Code**  
AYMPN

**Status**  
A - ACTIVE record

**Identification Number (IDN)**  
202100-1108

[State/Province/Canton \(only if applicable\)](#)

**Organization Name**  
NATIONALMUSEUM

**Country**  
SWEDEN

**Last Update Date**  
10 Sep 2021

**Creation Date**  
08 Sep 2021

**US F/DDC (US Foreign/Domestic Designator Code)**

**Type of Entity**  
H - Government departments or units, incl. military org.

#### Geographical Location

**Street (Line 1)**  
SODRA BLASIEHOLMSHAMNEN 2

**Street (Line 2)**

**City**  
STOCKHOLM



# NO NCAGE YET ? NO PROBLEM !

Request it online NOW!



## Request New NCAGE Code

Please follow the wizard below in order to request a new NCAGE code.

### 1 Start: Country Check

This application allows requesting NCAGE codes for the entities located at any country across the world except of USA, Italy and Great Britain. National Codification Bureaux of USA, Italy and Great Britain require submitting the NCAGE Code request via national web sites.

Type of Entity\*

Other (Description)\*

Country\*

Next

### 2 Organization Data: General Information

### 3 Organization Data: Geographical Location

<https://eportal.nspa.nato.int/Codification/CageTool/home>



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## 02. NATO identifies your products by NSN

# NSN - NATO STOCK NUMBER

ONE ITEM OF SUPPLY

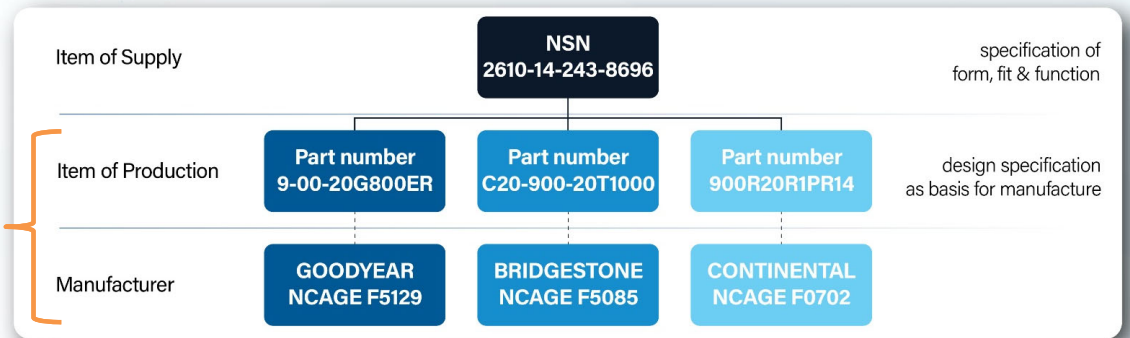


ONE NATO STOCK NUMBER



LOGISTICIANS  
Codification System **SINGLE STOCK NUMBER**

MANUFACTURERS  
Identification of Product





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## 03. NATO sourcing catalogue: NMCRL



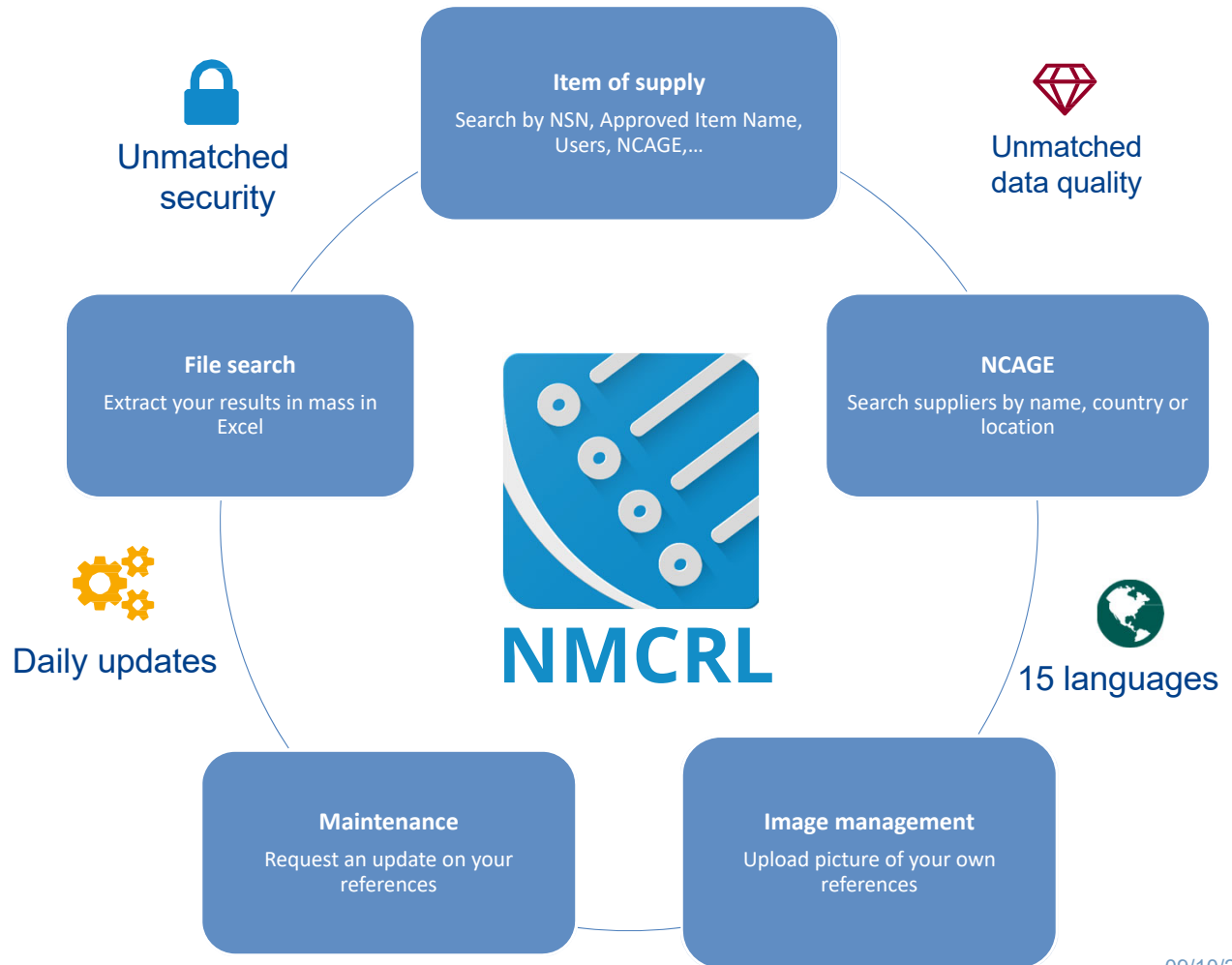


# NMCRL - THE LARGEST CODIFIED DB

60+ user countries

35 million NSN

3 million NCAGE





# NMCRL AND YOUR NCAGE



NMCRL  
Web

brought to you by NSPA



NATO Support and Procurement Agency (NSPA)

< Back

NCAGE details

**AYMPN** - NATIONALMUSEUM

## NCAGE identification

### General information

NCAGE Code

**AYMPN**

NCAGE Name

**NATIONALMUSEUM**

NCAGE Status

**A - Active record**

Type of Entity

**H - Government departments or units, incl. military org.**

Former NCAGE(s)

**There is no former NCAGE**

Country



**SWE  
SWEDEN**

Identification Number (IDN)

**202100-1108**

### Geographical Location

Street (Line 1)

**SODRA BLASIEHOLMSHAMNEN 2**

City

**STOCKHOLM**

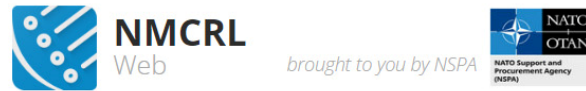
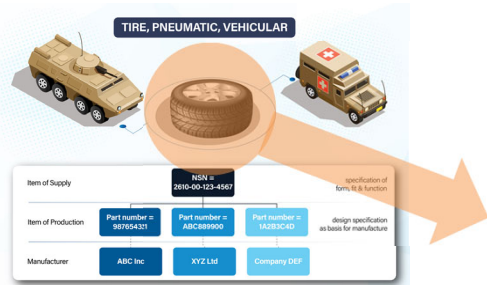


NATIONALMUSEUM





# YOUR PRODUCTS IN NMCRL



[Back](#) | NSN **2610-14-243-8696**

Owner: FRANCE | Assignment Date: 01 Jan 1968 | Update date(s): 20 Nov 2006...

### Item identification & Classification

Status: 0 - Active NSN with user

Type of Item Identification: 4 - Partial Descriptive Item Identification

RPDMR Code:

### Registered Users

🇫🇷 FRA
🇵🇹 PRT

Registered NSPA Project [+ Add User](#)

### References (13)

| Item                    | NSN              | Quantity | Unit | Priority | Category | Country | Agency |
|-------------------------|------------------|----------|------|----------|----------|---------|--------|
| F0635 - MANUFACTUR...   | 900-20XZZPR14    | D        | 3    | 2        | 4        | 3       | FRA PP |
| F0702 - CONTINENTAL...  | 900R20PR14M0NR3  | D        | 3    | 2        | 4        | 3       | FRA PP |
| F0702 - CONTINENTAL...  | 900R20R1PR14     | A        | 3    | 2        | 4        | 4       | FRA P  |
| F0702 - CONTINENTAL...  | 900R20R2-14PR    | B        | 5    | 2        | 4        | 4       | FRA NP |
| F5085 - BRIDGESTONE ... | C20(900-20)T2000 | D        | 3    | 2        | 4        | 1       | FRA PP |
| F5085 - BRIDGESTONE ... | C20-900-20T1000  | D        | 5    | 2        | 4        | 3       | FRA PP |
| F5129 - GOODYEAR FR...  | 9-00-20G800ER    | B        | 3    | 9        | 4        | 4       | FRA NP |





# MASTER NMCRL WITH VIDEO TUTORIALS



<https://www.youtube.com/@nmcrl>



<https://eportal.nspa.nato.int/Codification/Support/en/Tutorials/NMCRLWeb>

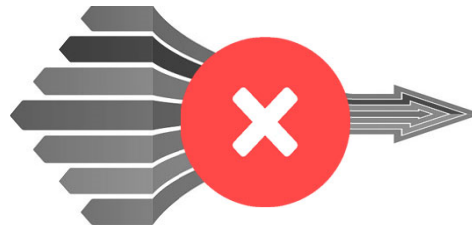
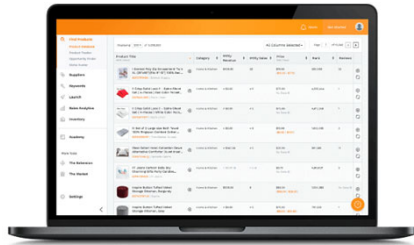


## 04. How can I get all my products in NMCRL ?





# YOUR PRODUCTS IN NMCRL



You can't get all your products codified with new NSNs at once,

You need a contract in place !

## 05. Can I add my product references to NSNs in NMCRL?





# ADD YOUR REFERENCES TO AN EXISTING NSN



Contact the Swedish National Codification Bureau !

FMV - Swedish Defence Materiel Administration  
National Codification Bureau Sweden  
P.O. Box 1002  
SE-732 26 ARBOGA  
Sweden

Mrs. Therese KRANGE ACKHAMMAR  
+46 8 782 60 28  
+46 8 782 62 15  
[ncbswe@fmv.se](mailto:ncbswe@fmv.se)



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## 07. How do I register to SAM ?



# SYSTEM FOR AWARD MANAGEMENT



SAM registration **requires an active NCAGE** to register.

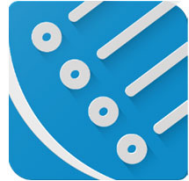
## 06. Why to be referenced in NMCRL?







# NMCRL BOOSTS YOUR VISIBILITY



**NMCRL**

= 10.000+ users

including government procurement agencies in **63** countries.



NMCRL is your gateway  
to procurement from  
other countries !



NORTH ATLANTIC TREATY ORGANIZATION  
ORGANISATION DU TRAITÉ DE L'ATLANTIQUE NORD



# Start your free trial now !

[www.nato.int/nmcrl](http://www.nato.int/nmcrl)

