

# NSPA Website - Homepage



<https://www.nspa.nato.int/>



# NSPA Website - Procurement



<https://www.nspa.nato.int/business/procurement>

[Home](#) / [Our Business](#) / Procurement

## PROCUREMENT

- > General Information
- > Vendor Registration
- > Bid openings & Awards
- > Opportunities
- > Industry Info
- > Competition Advocate

# E-Procurement



**PROCUREMENT**

- > General Information
- > Vendor Registration
- > Bid openings & Awards
- > Opportunities
- > Industry Info
- > Competition Advocate

The NATO Support and Procurement Agency, acts in the market to link industry capabilities and nations requirements to find the most cost-effective and efficient solutions, whether for national or collective defence.

NSPA's vision is to perform as NATO's premier life cycle management (including acquisition) and services provider, effectively and efficiently delivering integrated capabilities for NATO, its Nations and Partners including support to operations and exercises. As these capabilities are being mostly outsourced, strong and truly partnering relations with industry are vital.

**Key principles of NSPA procurement:**

|  |   |   |
|--|---|---|
| <b>Consolidation</b><br>Requirements from various customers are consolidated in order to invite bids for larger quantities and obtain better conditions. | <b>Competition</b><br>International competitive bidding primarily amongst companies located in NATO countries and, in certain cases, also non-NATO countries. | <b>Integrity, transparency and equal treatment</b><br>NSPA policy is based on the traditional principles of public procurement. |
|--|---|---|

**How to do business with NSPA**

**Contact Procurement**

**PROCUREMENT**

- > General Information
- > Vendor Registration
- > Bid openings & Awards
- > Opportunities
- > Industry Info
- > Competition Advocate

1

# E-Procurement (cont'd)



## VENDOR REGISTRATION

### Policy and process

The NSPA Source File is a centralized database containing past, present and potential vendors, including performance and capabilities.

The information registered in the Source File supports the source selection for NSPA's procurement as well as the determination on the eligibility of a company for the award of a contract. This eligibility is based on legal residency, national eligibility status, present capability, financial standing and past performance.

Source File registration is therefore necessary to be invited to a solicitation and for the potential bid to be evaluated and considered for award.

NSPA procurement is normally limited to firms or governmental services located within NATO Member Nations. Companies in nations that are not members of NATO, may be allowed to participate in the following cases:

- Sole source cases
- Non-NATO nations associated member to NSPO Support Partnerships
- Non-NATO nations contributing to NATO Trust Funds
- Non-NATO with participating troops in NATO-led operations

NSPA Future Business Opportunities (FBOs) and Requests for Proposal (RFPs) will indicate, as appropriate, the non-NATO Nations whose industry is allowed to participate.

### Online application

NATO companies with relevant capabilities in NSPA's areas of activity are strongly encouraged to initiate their registration online at the link hereunder. Upon receipt of the application, NSPA will validate the company's status with the competent authorities of its country of residence.

APPLY FOR REGISTRATION

Registration on the NSPA Source File is free of charge. For any question or additional information related to Source File registration, please use the contact form below.

APPLY FOR REGISTRATION

# E-Procurement (cont'd)



NATO OTAN  
WELCOME TO PROCUREMENT  
eng

Supplier Registration Registration Help  
Home Supplier Registration

## Supplier Registration

### Information

It is mandatory to be registered as a supplier to do business with NSPA. As a registered supplier you will be contacted for new RFPs if your registered capabilities match the requirements of the RFP. In addition you will get access to several e-Procurement applications.

When you have completed the registration process, NSPA will take the necessary steps to obtain, if required, from the appropriate authority in your firm's host country, a certification that your firm is not ineligible to participate in procurement actions initiated by the national military services of that country. Only after this certification has been received can your firm be entered into our Source File.

To register to the NSPA Source File please click on the "Continue" button and follow the instructions.

#### Warning to Suppliers

Occasionally, some unscrupulous organizations/individuals address NSPA's suppliers, invoking the Agency's name, and solicit monetary contributions, to be paid to them (e.g. requesting payment for advertising to be made in a so-called "NSPA-sponsored" brochure).

Please be aware that NSPA does not approach customers or suppliers with sponsoring or advertising requests.

Should any supplier be approached by any individual, company or organization requesting money, sponsorship, or other favours on behalf of NSPA, they should immediately report the fact to NSPA's Public Affairs office ([pa@nspa.nato.int](mailto:pa@nspa.nato.int)).

Continue

## Supplier registration

NATO OTAN  
WELCOME TO PROCUREMENT  
eng

Supplier Registration Registration Help  
Home Supplier Registration

## Supplier Registration

### Corporate Data

Name\*  
CAGE Code  
Number of Employees\*

Currency\*  
Language\*  
URL

1/6

Cancel

Previous Step

Next Step

# E-Procurement (cont'd)



**PROCUREMENT**

- > General Information
- > Vendor Registration
- > Bid openings & Awards
- > Opportunities
- > Industry Info
- > Competition Advocate

The NATO Support and Procurement Agency, acts in the market to link industry capabilities and nations requirements to find the most cost-effective and efficient solutions, whether for national or collective defence.

NSPA's vision is to perform as NATO's premier life cycle management (including acquisition) and services provider, effectively and efficiently delivering integrated capabilities for NATO, its Nations and Partners including support to operations and exercises. As these capabilities are being mostly outsourced, strong and truly partnering relations with industry are vital.

**Key principles of NSPA procurement:**

|  |   |   |
|--|---|---|
| <b>Consolidation</b><br>Requirements from various customers are consolidated in order to invite bids for larger quantities and obtain better conditions. | <b>Competition</b><br>International competitive bidding primarily amongst companies located in NATO countries and, in certain cases, also non-NATO countries. | <b>Integrity, transparency and equal treatment</b><br>NSPA policy is based on the traditional principles of public procurement. |
|--|---|---|

**How to do business with NSPA**

**Contact Procurement**

## eProcurement

**PROCUREMENT**

- > General Information
- > Vendor Registration
- > Bid openings & Awards
- > Opportunities
- > Industry Info
- > Competition Advocate

Future Business Opportunities (FBO)

Request for Proposals (RFP)



# E-Procurement (cont'd)



## Future Business Opportunities

### Future Business Opportunities (FBO)

NSPA publishes at the earliest opportunity potential or future requirements with an estimated value of Financial Level C (80.000 EUR) or above as Future Business Opportunities (FBOs).

Companies are encouraged to follow regularly this publication and express their interest by clicking on the bottom of sending the self-generated email, including any information that may be relevant for the participation in a subsequent

Only companies registered in NSPA Source File will be solicited, so ensure your company is registered if you find an opportunity with the required capabilities.

Other relevant opportunities, such as Industry Days or Requests for Information, are also published as FBO.

CHECK FBO

| FBO Type | Opportunity Id | Product Name  | Publication Date | Status Description | P. Org. | Tentative RFP Date |
|----------|----------------|---|------------------|--------------------|---------|--------------------|
| Service  | 20LX038        | Letter of Interest: Long-term Service contract - supply deployable Equip. Infra       | 17 Aug 2020      | FBO Published      | LK      | 31 Jan 2022        |
| Service  | 20LX028        | damage control surgical unit in support of SOF in Mali                                | 05 Jun 2020      | FBO Published      | LK      | 01 Dec 2020        |
| Supply   | 18LM5032       | 4x4 Medium Tactical Vehicles and Add-on Armour Cabs. - Shelter carrier                | 06 Nov 2019      | FBO Published      | LM      | 01 Dec 2020        |
| Service  | 18SAM009       | CLS Maintenance/Repair & Tech support - Deploy, Helipad equipment                     | 19 Jun 2018      | FBO Published      | SA      | 30 Nov 2020        |
| Supply   | 20LS5054       | FILTER COMPOSITE for NBC-1200 Filter unit   | 15 May 2020      | RFP Published      | LS      | 10 Nov 2020        |
| Service  | 20LX011        | Explosive Detection Capability operation and Maintenance services at HQ RS and [...]  | 09 Mar 2020      | FBO Published      | LK      | 01 Nov 2020        |
| Service  | 20LX010        | Force Protection Services Secur   | 09 Mar 2020      | FBO Published      | LK      | 01 Nov 2020        |
| Supply   | 18LS5091       | Lifting Gear for Aircraft Crew  | 09 Aug 2018      | FBO Published      | LS      | 31 Oct 2020        |
| Service  | 20LAM021       | Pratt & Whitney (P&W) Engines su  | 13 Aug 2020      | FBO Published      | LA      | 30 Oct 2020        |
| Service  | 19SAM009       | Provision of rented camp equipment, rented turnkey camps and related services ! [...] | 19 Dec 2019      | FBO Published      | SA      | 30 Oct 2020        |
| Supply   | 18LS5015       | Anti-Aircraft Artillery system  | 16 Mar 2018      | FBO Published      | LD      | 30 Oct 2020        |
| Service  | 19LBM009       | design and build of a temporary structure to accommodate workshop, in Armenia         | 18 Jul 2019      | FBO Published      | LB      | 28 Oct 2020        |
| Service  | 20LBM007       | demilitarization of Air force ammunition  | 19 Jun 2020      | FBO Published      | LB      | 15 Oct 2020        |

# E-Procurement (cont'd)



## Future Business Opportunities

**WELCOME TO PROCUREMENT**

NSPA Website ePortal Website Logon

Home View FBOs Details

**Details** FBO Published

**Future Business Opportunities Data**

|   |  |
|---|--|
| <b>Opportunity Id</b><br>20LKM011   | <b>Purchasing Organisation</b><br>LK - Operational Logistics Planning & Support        |
| <b>Product Name</b><br>Explosive Detection Capability Operation and Maintenance Services at HQ RS and HKIA-N Kabul, Afghanistan | <b>Tentative RFP Date</b><br>01 Nov 2020<br><small>This value has been changed</small> |
| <b>Type</b><br>Service  | <b>Publication Date</b><br>09 Mar 2020   |

**Attachments**

|  |   |
|--|---|
| <b>English Version</b><br>20LKM011_e.docx (25KB) | <b>Additional Files</b><br>No File Available. |
|--|---|

[Back](#) [Interested by RFP](#)

**Authorized Supplier Countries** All NATO Nations + Austria, Finland, Sweden and Ukraine

The NSN provided in the list of items are to be considered as reference.

**Complementary Item**



# E-Procurement (cont'd)



## eProcurement

### PROCUREMENT

- > General Information
- > Vendor Registration
- > Bid openings & Awards
- > Opportunities
- > Industry Info
- > Competition Advocate

The NATO Support and Procurement Agency, acts in the market to link industry capabilities and nations requirements to find the most cost-effective and efficient solutions, whether for national or collective defence.

NSPA's vision is to perform as NATO's premier life cycle management (including acquisition) and services provider, effectively and efficiently delivering integrated capabilities for NATO, its Nations and Partners including support to operations and exercises. As these capabilities are being mostly outsourced, strong and truly partnering relations with industry are vital.

#### Key principles of NSPA procurement:

- |  |   |   |
|--|---|---|
| <b>Consolidation</b><br>Requirements from various customers are consolidated in order to invite bids for larger quantities and obtain better conditions. | <b>Competition</b><br>International competitive bidding primarily amongst companies located in NATO countries and, in certain cases, also non-NATO countries. | <b>Integrity, transparency and equal treatment</b><br>NSPA policy is based on the traditional principles of public procurement. |
|--|---|---|

#### How to do business with NSPA



Contact Procurement

### PROCUREMENT

- > General Information
- > Vendor Registration
- > Bid openings & Awards
- > Opportunities
- > Industry Info
- > Competition Advocate

Future Business Opportunities (FBO)

Request for Proposals (RFP)

3

# E-Procurement (cont'd)



## Request for Proposal

### Request for Proposals (RFP)

NSPA publishes its Requests for Proposals (RFPs) with an estimated value equal or above Financial Level C (80.000 EUR in 2020) openly on its website.

A number of RFPs are only accessible from the vendor account on eProcurement, after logging-in with the appropriate credentials, namely:

- eBid (on line bidding)
- Solicitations restricted to pre-selected companies

CHECK RFP

WELCOME TO PROCUREMENT

NSPA Website ePortal Website Logon

View RFP

One tip. In this new version, to display contextual menus, you have to right click!

Drag a column header here to group by that column

| Coll. Nr.  | RFP Title  | P. Org. | Closing Date | Last Modified Date |
|------------|--|---------|--------------|--------------------|
| IFB19025   | RESUMED - Containerised Ablutions & Laundry Facilities       | LK      | 30 nov 2020  | 04 Aug 2020        |
| YLA200002  | D&B TRAINING AREA EXTENSION                                  | LK      | 27 nov 2020  | 29 Jul 2020        |
| YLA200001  | D&B OUTDOOR SPORTS FACILITIES & LOGISTICS COMPOUND UPGRADE   | LK      | 27 nov 2020  | 29 Jul 2020        |
| ANR20011   | Provision of various NSNs in support of land combat systems  | LM      | 02 nov 2020  | 14 Aug 2020        |
| AD120050   | FACILITY MANAGEMENT SERVICES AT PAPA AIRBASE, HUNGARY        | AM      | 27 oct 2020  | 17 Aug 2020        |
| PDU200004  | Design & Build rotary wing maintenance Facility, Bagram, Afg | LK      | 15 oct 2020  | 07 Aug 2020        |
| DC020010   | Reconnaissance, surveillance and target acquisition systems. | LB      | 09 oct 2020  | 13 Aug 2020        |
| JK020002   | Transatlantic Household Relocations for NATO Staff Members   | GP      | 05 oct 2020  | 14 Aug 2020        |
| SSH20083   | Cryptographic Devices SIT2010, SIT2012, DTG and              |         | 02 oct 2020  | 12 Aug 2020        |
| CAK200003  | DESIGN AND CONSTRUCTION WORKS IN HERAT                       |         | 30 sep 2020  | 12 Aug 2020        |
| ECA20001   | CAMO/AMO SERVICES SUPPORT                                    |         | 30 sep 2020  | 13 Aug 2020        |
| DC020009   | Blank Firing Attachments (BFAs)                              | LB      | 30 sep 2020  | 04 Aug 2020        |
| 20001      | Initial Command Element Equipment for a 175-MAN CAMP         | LK      | 30 sep 2020  | 11 Aug 2020        |
| RFP MLU200 | Provision of Leisure underwear (collective number MLU20004)  | LB      | 30 sep 2020  | 12 Aug 2020        |

View Details...

# E-Procurement (cont'd)



## Request for Proposal

**WELCOME TO PROCUREMENT**

NSPA Website | ePortal Website | Logon

Home | View RFP | Details

**Details** Published

---

**RFP Data**

|  |   |
|--|---|
| <b>Collective Number</b><br>JK020002   | <b>Purchasing Organisation</b><br>GP - GPSS |
| <b>RFP Title</b><br>Transatlantic Household Relocations for NATO Staff Members | <b>RFP Publication Date</b><br>14 Aug 2020  |
| <b>RFP Type</b><br>Service   | <b>RFP Closing Date</b><br>05 Oct 2020      |

**RFP Control Information**

**Email Address**  
procurement45@namsa.nato.int

**Attachments**

|  |         |
|--|---------|
| 00_RFP_Notice_Board_(14_August_2020).pdf | (42KB)  |
| 01_RFP_Part_0_-_Invitation_Letter.pdf    | (219KB) |
| 02_RFP_Part_I_-_Bidding_Instructions.pdf | (1MB)   |
| 02.1_RFP_Part_I_-_Exh_Part_B_-_PBOS.xlsx | (322KB) |
| 03_RFP_Part_II_-_Draft_Contract.pdf      | (638KB) |
| 04_RFP_Part_III_-_SOW.pdf                | (852KB) |
| 05_RFP_Encl_I_-_RFP_Response_Form.docx   | (468KB) |
| 06_RFP_Encl_II_-_NSAI.pdf                | (31KB)  |
| 06.1_RFP_Encl_II_Att_SRCL.pdf            | (180KB) |

Back Bid

## Registration with NSPA Source File

---



- Application on-line free of charge.  
<https://www.nspa.nato.int/business/procurement/vendor>
- Declaration of capabilities.
- Contact info.
- Verification with national authorities.
- NCAGE does not equal to/replace vendor registration.
- Timely/regular update of company info/capabilities.